

We're Growing!

Total Business Communications, Inc is proud to announce the acquisition of the Information Technology division of **True Technologies, Inc.**

Since 2001, Total Business Communications, Inc. has served customers with their cabling and telecommunications needs; and are now proud to offer the same quality service and competitive pricing you have come to appreciate and expect for your Computer/IT needs.

Why True Technologies?

Rance Johnson, President, Information Technology Division for Total Business Communications, Inc. brings over 25 years of experience to TBC. Rance has directed the IT initiatives for companies such as General Instrument, Moody's, Emerio, Frye Regional Medical Center- just to name a few. He has also trained/consulted with other large organizations including Intuit, Bank of Montreal, Independence BlueCross and AT&T.

"The acquisition was made easier when we personally interviewed some of True Technologies' clients. We wanted to insure the knowledge and experience Total Business Communications, Inc. currently brings to our telecommunications clients, continued and carried over to the IT division" stated Michael Snyder, the CEO of Total Business Communications, Inc. "Neither we nor our clients want sub-par services; there are enough of those companies in the Charlotte market now. That is why the decision to acquire an established company with "real-world" experience was far more important than starting from scratch." He goes on to state.

Total Business Communications, Inc. has long been a staple in both North and South Carolina offering products and service from NEC, NORTEL, 3Com, Allworx and now Toshiba since their 2007 acquisition of a competitor; as well as servicing other major telecommunications manufacturers systems.

The Information Technology division will offer **SCOUT**, a Managed Service product offering which combines, in a single, low-cost/Flat rate offering, the technological benefit of remote network monitoring with the practical advantage of local, on-the-ground, professional IT expertise. An alternative to the conventional time-consuming and expensive break/fix approach to IT support, **SCOUT** actively prevents technical problems and network downtime from occurring in the first place.

"Total Business Communications has consistently provided superior service to their customers and I'm excited to be a member of the team." adds Rance Johnson, President, Information Technology Division. "We share the same philosophy on customer service. Our clients really appreciate the home-town service they receive. I'm also excited the **SCOUT PROactive** service. "

Other offerings include: Hardware/ Software procurement, Installation, Network architecture, Security, Off-Site server backup and disaster recovery. Software support and training.....and many more.

Total Business Communications, Inc. is doing cross departmental promotions to kick-off this great news by offering the IT customers free consultation and analysis on their current telecommunications systems and vice versa.

